

Our Reg IM technology provides the ultimate in collateral flexibility

Integrating the proper Reg IM Margin Approach has never been easier.

Hazeltree provides innovative cloud-based treasury solutions to investment management firms, delivering enhanced transparency, liquidity, improved performance, and risk mitigation. Hazeltree is a flexible and modular solution that offers best-of-breed treasury management capabilities, including cash, liquidity, collateral, securities finance, and analytics solutions. Our advanced technology provides the most efficient methods to increase scale, manage liquidity, and maximize alpha.



\$2+ Trillion

Total assets under advisory



200+

Global buy-side clients



200+

Counterparties

Hazeltree UMR Solutions™ is a next generation Collateral, exposure management and workflow solution designed specifically for the buy-side. Our Reg IM technology provides the ultimate in collateral flexibility.

Learn About: The Margin Approach

Starting with ISDA's 2018 Reg-IM CSA, a new important term began appearing in collateral agreements: The Margin Approach. This new term defines The Relationship between Independent Amount and Regulatory IM and constitutes a critical part of the Reg IM margin call calculation. The industry has come together to define 3 standard approaches that may be selected in collateral agreements, each with its own unique calculation parameters:

Distinct Approach: Both requirements are met via two distinct flows, Reg IM directed to the segregated account and House IA to the counterparty.

Greater of Approach: Whichever amount is greater (Reg IM or House IA amount) is deposited into the segregated account.

Allocated Approach: Reg IM is deposited into the segregated account; remaining House IA is allocated to the counterparty.

Hazeltree's Flexible Margin Approach Solution includes the ability to handle any of the three approved approaches. Because the Margin Approach is a bilaterally negotiated term between you and each counterparty, you could have any combination of the 3 approaches included in your set of agreements. Hazeltree allows for a different Margin Approach per agreement, so each calculation can be done individually, according to the proper parameters, allowing for maximum accuracy and efficiency in your collateral process.

Reg IM Approach next steps:

- Identify if any portfolio is in scope, decide which model will be used to determine the amount of margin to post, discuss with your counterparty the agreed upon Reg IM margin approach that will be used.
- The margin approach may not be the same for all portfolios and across all counterparties.
- Make certain you have the capability to handle various margin approaches and associated workflows for each portfolio, as well as the capability to interact with the custodial agent for both Reg IM and House IA.